LOUISIANA DEPARTMENT OF ENVIRONMENTAL QUALITY OFFICE OF THE SECRETARY

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Waste Tire Program Task Force Meeting held at Galvez Building, Natchez Room, at 602 North Fifth Street, Baton Rouge, Louisiana, on Wednesday, May 24, 2017, before Robin Reynolds, Court Reporter, beginning at 1:16 p.m.

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PANEL MEMBERS:

Dr. Chuck Carr Brown, Chairman Dwana King Jackie Marve

Kip Vincent

15 Buddy Dupuy

16

ALSO PRESENT:

17 18

Cy Morin Brian Benson Elliot Vega

19 John Bruce

Paul Bernstein

20 Bill Young

Rupert Ward

21 Jim Benson

Karen Andrews

Theresa Delafosse

John Rollins

23 (Other audience members)

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PROCEEDING

DR. BROWN:

Good evening, all. I wanted to ask everybody to please put your phones on silent or vibrate or off.

Welcome to the Task Force, Waste Tire Task

Force meeting. We talked about trying to meet at
least once during the session. And, of course, our
usual meeting spot at the legislature is either
occupied or will be occupied, so we take records in
our building. The Public Service Commission meets
here monthly, or whenever they need to, so we have
an opportunity to actually utilize a specific
meeting space. And we're going to be recorded with
a court reporter rather than being televised. So as
you are recognized to speak, please identify
yourself.

I'm Dr. Chuck Carr Brown, Secretary of DEQ and Chairman of this Task Force. So at this point we will ask for a rollcall.

Ms. King?

MS. KING:

Dwana King. Secretary Chuck Brown?

DR. BROWN:

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           Here.
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        MS. KING:
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           Present. Mr. Brian Benson?
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        MR. BRIAN BENSON:
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           Here.
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        MS. KING:
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           Present. Representative Stewart Bishop?
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    Absent. Mr. John Bruce?
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        MR. BRUCE:
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           Present.
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       MS. KING:
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           Present. Mr. Buddy Dupuy?
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        MR. DUPUY:
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           Present.
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       MS. KING:
           Present. Ms. Kathy Gautreau?
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                                            Absent.
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    Mr. Joe Mapes.
                     Absent.
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           For the Louisiana Independent Tire Dealers
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    Association, do you have anyone?
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        AUDIENCE MEMBER:
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           I think someone is here representing them.
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       MS. KING:
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           Do we have anyone?
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       MR. BERNSTEIN:
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           Paul Bernstein.
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       MS. KING:
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          Paul Bernstein, present. Mr. Bill Young?
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       MR. YOUNG:
          Present.
       MS. KING:
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          Present. Mr. Kip Vincent?
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       MR. VINCENT:
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          Present.
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       MS. KING:
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          Present. Senator Mike Walsworth? Absent.
    Mr. Lloyd Ward? Absent. Mr. Mike Wells? Absent.
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       MS. MARVE:
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          Do we have a representative?
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       MR. WARD:
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          Yes. My name is Rupert Ward representing
    Floyd Ward.
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       MS. KING:
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          Rupert Ward?
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       MR. WARD:
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          Yes.
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       MS. KING:
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          Present. We do have a quorum.
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       DR. BROWN:
           I'm trying to figure out this system up here
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    microphone-wise. Good. We have an agenda that was
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circulating. There will be one change to the agenda. Number 6. Presentation from Benson Environmental, we will postpone that the next Task Force meeting so that item will be removed from the agenda.

At this time point I ask Ms. Marve to walk us through the agenda.

Ms. Marve?

MS. MARVE:

Thank you, Secretary Brown. The next topic on the agenda will be the Waste Tire Program audit update, and that will be done Mr. Cy Morin.

MR. MORIN:

My name is Cy Morin, DEQ Auditor. I just want to give an update on Waste Tire audit overall for the first fiscal year. I have a couple of slides.

I will do my best to convey it without the visuals.

Currently we have 388 active Waste Tire generated audits. The remaining balance of these audits is 1,170,300.40.

DR. BROWN:

When you say active, what does that mean?
MR. MORIN:

It's not closed. The remaining balance of these audits is 1,170,300.40. So of these 388, 86

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are ready to be closed. Okay. And we've collected
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     $431,000 on the others.
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        DR. BROWN:
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           How much?
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        MR. MORIN:
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           431,000?
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        DR. BROWN:
           What is the timeframe?
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        MR. MORIN:
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           That would include audits from any number of
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    fiscal years.
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        DR. BROWN:
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           So, to date?
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       MR. MORIN:
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           This is 86 cases that are ready to be closed
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     that we collected that money on.
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        DR. BROWN:
           You do not have the timeframe?
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       MR. MORIN:
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           I could give details. I don't have that with
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    me now.
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       DR. BROWN:
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           That's okay.
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       MR. MORIN:
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           182 cases are in legal; they are being pursued
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legally. And that represents most of the money, the outstanding money, which is \$1,162,616.36. That includes fiscal years 2000 through 2017, with the exclusion of 2000 -- no outstanding ones in 2002.

The remaining 120 audits are active and not in legal. 111 of those are at some stage in the process and will need to be reviewed, assessments confirmed, or case confirmed that it can be closed. Those 111 cases fall within the fiscal years '13 through '17.

DR. BROWN:

Do y'all have any questions? Just kind of raise your hand and I'll try to make sure I get everybody in order.

Do you have any questions on the report?

MR. MORIN:

So for our fiscal year 2017 I have numbers for the timeframe since last Task Force meeting, which was March 7th. Since March 7th, we've started Waste Tire Generator audits, and for the fiscal year we have started 60 Waste Tire Generator audits. So far to date we've assessed just over \$90,000 on 26 of these audits.

For this fiscal year since the last Task meeting on March 7th we've sent out 12 demand

letters for approximately \$43,000. For the fiscal year we've sent out 76 for just over \$184,000. Since March 7th we've referred 11 cases to legal, which represents just over \$51,000. And for the fiscal year we forwarded 35 audits to legal representing over \$219,000.

During the fiscal year we closed 15 audits, which would be from any various fiscal years, and that represents \$78,000.

And one last -- well, two more things:

Payments received since last Task meeting, we've received 358 active individual payments for Waste Tire cases, and that was for over \$44,000. I did have a breakout for the year. I'll spare you. We don't have a visual.

For the fiscal year we've collected 191 pavements for over \$176,000.

MR. DUPUY:

Cy, on the ones you are saying that you sent out letters and collected this much money, the amount of money that the letters were sent out, you collected 192,000, how much were sent out and how much came in? I think that's important.

MR. MORIN:

Okay.

1 MR. DUPUY:

What did we do with the other money that didn't come to us?

MR. MORIN:

I don't have the details in front of me right now as far as how much we have sent out and how much we collected for those particular audits. I can provide that information.

As we talked about before, we give generators 30 days to respond. If they do not respond in some way, then the case is forwarded to the legal department and the remainder of the fees will be collected that way.

MR. DUPUY:

If it can be.

MR. MORIN:

If it can be. Once we receive a judgment on a case, if it's not being paid it does get forwarded to the Office of Debt Recovery. We currently have 49 cases referred to Office of Debt Recovery and have received a few payments. I don't have that number, unfortunately, right now.

MR. DUPUY:

That's good. I appreciate it very much.

MR. MORIN:

One last thing I wanted to touch on, there has 1 2 been concern about the number of audits we do, and 3 there is one other way -- well, let's just say the Waste Tire groups, there's closures, when a site 5 closes and tries to collect money for delinquent months for that site. And since 2013 there's been 6 7 110 invoices generated for sites that were closed. And that represents about \$540,000. And there is a 8 9 balance right now of just over \$345,000 for those 10 invoices. That is another way the Department is 11 billing and collecting money outside of the audits.

DR. BROWN:

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And when you say closed, what do you mean?

You're talking about a place that was selling tires?

MR. MORIN:

A Waste Tire generating site.

DR. BROWN:

Out of business?

MR. MORIN:

The Department became aware of the business closed. During the timeframe that business was operating, they missed some months, so the Department reviews the manifest and sales records and bills that Generator.

DR. BROWN:

1 All right. And are we successful in 2 collecting, and when we don't collect, it goes to 3 the Office of Debt Recovery? 4 MR. MORIN: Correct. Legal and the Office of Debt 5 Yes. 6 Recovery. 7 MR. DUPUY: Once it goes there, do you have a percentage 8 of what of we never recuperate? 9 10 MR. MORIN: 11 It's a fairly new process. I don't think we really have too many numbers on that yet. 12 13 DR. BROWN: 14 And from that category, what's the balance 15 that's outstanding. 16 MR. MORIN: 17 \$345,000. 18 DR. BROWN: 19 That's what we collected? 20 MR. MORIN: 21 It's outstanding. We've collected just 22 under \$200,000. 23 DR. BROWN: 24 Go ahead, Mr. Bernstein. 25 MR. BERNSTEIN:

Do any of these audits include non-licensed generators?

MR. MORIN:

There has been some audits of Generators that we became aware of that had not been registered and through the process have become registered.

DR. BROWN:

And on the same lines -- Chuck Carr Brown, again. Along the same lines, folks that go in, whether it's our surveillance folks or whether it's our auditors, they are not registered, they are not sending us money, we're looking to put them out of the tire business.

For too long, you know, it's been allowed; this has been allowed to go on. They move from one place to the other. They owe us outstanding fines or outstanding monies from year to year to year. We are looking at putting these folks out of the tire business.

I want that to be a part of this conversation, that we start looking at what is owed to us, what we find in audit, what we find in surveillance. There comes a time when enough is enough. These people don't need to be selling tires.

MR. MORIN:

1 We will be working with the legal team on that 2 issue. So if there's no other questions ... 3 DR. BROWN: Any questions for Mr. Morin? We're still, on 4 5 average, scheduling 80 to 100 audits a year? 6 MR. MORIN: 7 We are at 70 right now, but we will schedule 8 more during the next fiscal year. 9 MR. VINCENT: 10 I do have a question. I don't know that you would have it from audits, but the monies that was 11 12 taken out of our tire fund last year, do we have a 13 number on that? 14 DR. BROWN: 15 Her next report, we'll talk about it. 16 you very much. 17 MR. MORIN: 18 You're welcome. 19 MS. MARVE: 20 Thank you, Cy. Next, Karen Andrews or Teresa 21 Delafosse for the Waste Tire Program Fiscal Update. 22 MS. DELAFOSSE: 23 Theresa Delafosse, Fiscal Officer. I have a 24 fiscal update for the Waste Tire Management Fund. 25 DR. BROWN:

Before you start, let me make this comment.

This is not going to be pretty. The Waste Tire

Program is in very bad shape. We've all saw it

coming, and it's here. So just so you know, this is

not going to be very pretty. I think the next item

on the agenda are some discussion points that I'm

going to walk through. But as she goes through

this, I reallocate it's here and now.

MS. DELAFOSSE:

These numbers I have as of April 30th. There has been some activity since then that will not be reflected. We had a budget balance at the end of April of negative \$300,000. We had paid processor payments or the total deposits -- sorry -- 8.7 million dollars, and the total processor payments were 9.1 million dollars, with an ending cash balance at the end of April of 1.25 million dollars.

We did have a BA-7 approved Monday at the Joint Legislative Committee on the budget, which gave us additional budget authority of 3.145 million dollars, which represented the same number that we carried forward in cash at the beginning of fiscal year '17.

Based on our current projections, we'll expend

all of the cash for the current year, and we'll carry forward a budget balance -- a cash balance -- a budget balance of negative \$1 million.

I know y'all will have questions. So I'll just keep it brief and answer specific questions, if you have any at this time.

MS. ANDREWS:

I'm Karen Andrews. I'm the Secretary. One of the things I would like to mention is that budgets and cash don't always match. But we have to have both pieces in order to pay Processors. We may have budget and we don't have cash. What that means is we can't pay the 100 percent. What we have, as of last week, is we had cash but we did not have budget.

And, again, we have to have both of those pieces to work together in order to make payments to the Processors.

DR. BROWN:

Let me make a quick comment. Of course, we'll take questions. We noted this program has been operating for years, probably since its inception, where a deficit of roughly 800 to 900 thousand dollars a year that we were not collecting from a Generator's standpoint. In other words, we didn't

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have projects that exhausted our ability to pay, so we kept a balance from year to year, just because we didn't have the projects.

Well, the projects are now becoming a reality, and we don't have enough money in the fund. If we processed every tire that is collected in a year in this State, we'll continue to run the \$800,000 deficit. So, as we move forward, we, as the Department, are going to correct that on the front end. Okay. We are going to correct that front end, with or without the Task Force. We are not going to be caught not having enough money to pay the bills that are coming in.

When we start talking about in-markets, we start talking about having these great projects, we've still got to have enough money coming in on the front end to pay the Processors, even at a 7 and a half cent rate. So that's kind of where we are. We're running this \$800,000 deficit, and it has finally caught up with us.

We had enough money to make partial payments, but we didn't have the budget, because we hadn't anticipated all the of large sums going out. We knew, if we ever got projects that took every tire that was processed, we would run out of money. So

as a Department, we are going to fix that.

Hopefully, we have the Task Force to support us. But with or without the Task Force, we've got to fix the program, otherwise the program is dead in the water. Everybody understands that.

Having said that, any questions regarding the financial aspects of where we are?

MS. ANDREWS:

I would like to address the question that was asked --

DR. BROWN:

Is your mic on?

MS. ANDREWS:

No. I would like to answer the question about fund reductions that took place this fiscal year.

So we did have \$764,000 of cash taken from the Waste Tire Management Fund through budget reduction through the legislature and the Governor's office.

MR. VINCENT:

At one time or were there several?

MS. ANDREWS:

There was two of them. One was 262,000, and one was right around 505,000. So the total was \$767,000. And then last year, fiscal year '16, we had 534,000. And in fiscal year '15 we had 548,000.

So, as you can see, this actually contributed to the problem we are seeing with the cash. That total is, you know, 1.8 million dollars. But it's not a solution to the inherent problem of what Dr. Brown was speaking of. This would have bought us two or three months, at most. We still have the same problem. So at the end of the year we are not bringing in enough revenue to cover the processor payments.

MR. VINCENT:

Give me the number again.

MS. ANDREWS:

Sure. It's 549,000. And I'm rounding the numbers. That was '15. I'm sorry. '16 was 534,000.

DR. BROWN:

And just for the record, every time I go before either the House appropriation side or Senate finance, I remind them that we don't get any general funds to operate. And, of course, we are part of the State family, and so we do contribute to the budget to the tune of 1.8 million so far in the last three years.

However, at some point, if this continues, then we are going to come back and we'll have our hat and our hands out, asking for some State general funds. So I am hoping that they get the point, that they can't keep coming -- because they see a fund balance sitting over here. As a matter of fact, the fund balance now is showing negative. I don't want to ever be in that position again.

Mr. Vincent?

MR. VINCENT:

On the BA-7, that was on Monday, to clarify that, that did not have anything to do with monies. It was only budget authority.

MS. DELAFOSSE:

That's only budget authority. Our budget authority for the year prior to that was 9.772 million dollars, and with the addition of 3.1 million, it brings us up to 12.918 million dollars.

DR. BROWN:

And the budget -- just explain the budget, just the historical usage of the fund. Go ahead.

MS. DELAFOSSE:

Sure. The budget is typically based on a combination of the cash carried forward that this fund has, and then what the revenue estimating conference estimate will be; the collections for the fund for the year.

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Revenue Estimating Conference has that we will collect 11.01 million dollars. So we have historically collected more than that. So we may need to have R.E.C. recognize additional revenue, because it doesn't look like we will have a carryforward at this point in time.

So, for example, for fiscal year '18 the

And, again, that's based on historical collections of funds. And that's how they base the budget, again, what they believe we'll expend.

But this year's budget was reduced by the cash, the donations that we made to the family. And sometimes they were historical cuts. But they did not do those for both of those this year, so that left us with under \$10 million of budget. And also based on the fact that processor payments were less last year. So they thought y'all were okay with --- let's see what our final budget was last year. So \$10.1 million dollars last year. So they assumed we'd be okay with around that amount this year, and that was not the case.

DR. BROWN:

Right. Mr. Benson?

MR. BRIAN BENSON:

I think what Kip was getting at, though, was

what the BA-7 did was a number paper plate to give

you authority; it didn't actually move any money.

MS. DELAFOSSE:

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It didn't move any money. Gave us the authority to spend an additional \$3 million.

MR. BRIAN BENSON:

Right. But you don't have the \$3 million, is the point.

MS. ANDREWS:

And I would like to say, when the budget year starts on July 1st, we are given an appropriation authority based on revenues that are expected to come in. Our appropriation historically is in the \$10 million range. I don't have \$10 million on July 1st. But that is the amount we are expected to collect from July 1 to June 30th of the following year. So they go ahead and give us the authority based on the revenues they expect us to receive.

And in this case they expected us to receive, they gave us that in the budget minus the 3.1 million dollars. They did not give us the carryforward and the budget developed. They based it on historical numbers. They and us thought that we were going to have enough authority at the \$10 million dollar mark. When we realized we

didn't, it was at that point -- so we -- they stopped having JLCB meetings in April. And so the point we recognized it was going to be a problem, there was really not much -- we are at the wind of the legislature at that point, which is the reason we have the delay in making this most recent payment.

DR. BROWN:

Right. So, to answer your question, all they did was give us permission to utilize the money that we had already.

MS. ANDREWS:

And that, when we received the cash, I then can utilize the money. They are not saying, "I'm giving you cash." They're saying, "I'm giving you the authority to write a check up to X amount of dollars."

MR. BRIAN BENSON:

Good. I just didn't want anybody to misunderstand and think they were putting \$3 million into the funds to be dispersed, and that's not what happened.

DR. BROWN:

24 I wish.

MR. VINCENT:

So can Processors' inventories not be part of that budget process.

MS. ANDREWS:

It has nothing to do with the amount of tires you're expected to process. It has everything to do with the amount of money we are going to collect. So it's strictly based on revenues we are going to receive from the Generators. It has nothing to do with how much we think is going to be processed, it's going to go to your project, or anything like that. It's strictly based on how much revenues you are going to receive.

MR. VINCENT:

I'm confused. So because a processor moved material, we ran out of budget authority, but that has nothing to do with what we are asking for for the budget, is what you are saying. What I'm trying to understand is, why can't inventories -- what happened with the dealers and what is expected to be --

MS. ANDREWS:

So the Revenue Estimating Committee is how the budget starts, and the base of it. The Revenue Estimate Conference meets, and they make an estimate of what they believe is going to be collectable, and

that's how much your budget is based on, your collections. They do not give you a budget more than your collections. They sometimes give you a budget less than your collections, if they don't think you need the appropriation, which is actually what occurred in fiscal year '17.

MR. VINCENT:

So what changed so drastically that year on the generators' side of collection?

MS. ANDREWS:

Nothing. Collections were actually the same. There has been no substantial change. So fiscal year '15, our fee collections were 11.2 million, fiscal year '16, it was 11.5 million. And we're projecting as collections this year of 11.554 million. Very steady. And we're projecting our processor payments at 12.8 million.

And processor payments and fiscal years prior, in '15 it was 9.4 million, and '16 it was 7.1 million, to Processors.

DR. BROWN:

The budget has to be based on what we expect to collect, and not necessarily on what we expect to pay out. Because we don't have the money. We can't pay out.

MS. LAFOSSE:

But like Karen mentioned, it could certainly be less. If we projected that we were going to collect \$30 million, RFC can recognize \$30 million. But if they think the Waste Tire Management Program's fund is only going to spend 11 million, they can certainly choose to just give an \$11 million budget.

Based on my experience and my review of the information, it appears as though, because we expended less in fiscal year '15 and '16, they said, okay, based on these trends, we don't need to bring these back up in '17 to where we were in '14.

DR. BROWN:

And we bucked that trend?

MS. LAFOSSE:

Yes.

DR. BROWN:

Paid out more than we paid out in years, because there have been projects that actually have been approved that's taken large amounts of tire chips. So we don't have enough money in the pot.

MR. DUPUY:

Thank you, Dr. Brown. If I am listening to what we're saying, until we fix the problem and fix

the money, we've never going to get in the direction and have a surplus.

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So what Kip is saying, was getting to, what why, with everything that we've processed and have on the ground, you-all know that, according to our monthly reports, we need to get the right amount of money that can be paid out from that time on.

And until we fix the money, we're just going to be -- what are we going to do at this point.

Because everybody thought, with the 3.1 million that we were going -- the BA-7, everybody thought that was going to be money to catch us up. Okay. And I -- let me finish here. I want all of our dealers and everybody here today, some the senator's representatives totally thought all of the Processors would be caught up and current after that was passed. And it's not. We've only been paid through March, whenever this is cut, and we're only getting 66.5 percent of our money that we send in.

So we've got April coming, we've got May, we've got June, we've got all this, but no money was put in. I want everybody to understand that, and it needs to be clarified, because they thought that special meeting was held to get the Processors where we will be caught up and everybody would be fine.

MS. LAFOSSE:

Historically there have not been budget problems with the Waste Tire Management Program. I would almost look at that as a vacuum. That is not part of the issue going forward. That is not part of the bullet list that Dr. Brown spelled out of things that we need to discuss and issues that needed to be addressed.

Again, JLCB did not meet for those several months, and the payments came through in a different speed than we anticipated. So we didn't address the budget when we should have. If we had, y'all wouldn't have known a thing about the budget side, not that we're not happy to share that information with you, but that wouldn't have been relevant.

MR. DUPUY:

We've been watching exactly what was there.

DR. BROWN:

Well, this is where I think we are: As I stated earlier, we've been historically \$800,000 short. And that's based on the number of tires that are generated in the State that can possibly be processed. So that includes inventory. That includes everything. So we were short, and it finally caught up with us.

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Now we're going to address that shortage again. It's either going to be with the Task

Force's support or the Department taking the lead.

That's what I'm going to talk about in a minute. We are going to get enough to cover the front end.

Okay. And at some point or the other we're going to go to the legislature and raise fees on waste tires.

We have to calculate what that number is for the Department for auto, medium and large. But we're going to do that. But we're going to go forward with some type of legislation to fix this problem.

We're not going to be faced with it again without us taking some action, whether it be coming out of recommendations from the Task Force or whether it be LDEQ bills.

We will move forward with some type of collection, because otherwise the programming, I'm going to talk a little bit more about that in a minute, the program is getting arrows shot at it from every angle. I will talk in depth about that.

But from financial standpoint, on the front end of collections, we are going to have enough in this fund to pay for every tire, if it were processed, at some point or the other. We are going to have enough in the fund. We're not going to be

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faced with budget shortfalls, authority shortfalls, or money shortfalls. I want everybody to be clear.

I look forward to a discussion on it when we get to it. You are right. We're running 800,000 a year short since the beginning. We've got to fix that.

Any other comments or questions for the financial folks? No. Thank you.

MS. MARVE:

And now Dr. Brown will provide a Waste Tire Program overview.

DR. BROWN:

I've already done that. The City of

New Orleans wants to collect tires on private

property. They want the authority. So they came to

us a week or so ago talking about the Bill that

we'll talk a little bit more about. I kind of

included it in the overview.

So my comment to them, to the City of

New Orleans via lobbiest to the legislature, so you

go and get the authority to go on private property

and pick up tires, waste tires, and you collect

100,000 of them, put them in one spot somewhere,

what are you going to do with them. Oh, well, we'll

have them processed. Well, who is going to process

them. Well, the Processors. Do you know they are not eligible tires. Nobody paid a penny into the fund for those tires. Their eyes got as big as a 50 sent piece. What can we do. Well, go put a lien on their property, collect money, and then we can pay for it.

Okay. Good luck with that. Right, Cy?
Right? Good luck with that. I'm going to go
collect 5000 tires off some piece of property and
I'm going to send whoever owns the property a bill,
and in five years we may to go court, and in ten
years I might get one quarter of what it cost to do
it.

That Bill is still sitting out there with a few amendments. Cy, you may be able to tell me exactly what the amendments are. But that's what is going on with it.

Also, I talked to Kip once, and I asked him, are you training the folks in New Orleans to process tires. He said, what do you mean. I'm hearing that the prisoners, City of New Orleans, Orleans Parish, are going to start to process their own tires.

I'm like, um, interesting concept. Of course, you're not training them. So that wasn't true. I got a note yesterday from Sanitation representatives

saying, "Help. We're overrunning with tires." Then we got all of these folks that, they use tire dealers, they bring them in a truck load of used tires, 3000 of them at a time. They through them, they pick out 100 that might be worth reselling, and they go dump 2500 tires somewhere, or throw them in warehouse and they keep them there.

Okay. So then, when I go after them, I do surveillance, they shut down and move. Some guy had 13 licenses from us under some name. I'm, like, why is this guy able to get an operator's license -- or what do we call it -- a Generator's license. No way in the world. He has 13 of them at some point or another and is upset because we won't give him another one. We're not going to give him another one. He doesn't need to be in the tire business. We've got these used tire problems.

Now we have a lawsuit out there. I'm not going to talk about that. But there's folks calling from all over, can't get the tires picked up.

That's ongoing.

So this program has got real issues. We ran out of money. And if we continue to look for projects -- you are going to see a presentation in a little while that might be a worthy use of every

waste tire we can possibly generate. But as of right now, we can't pay you for them. Y'all can process every tire that you have, and we'll be right back here without any money to pay for it, because they are not charging enough on the front end.

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There's a bill that's come out on this Task Force more than once, that is set, and nobody will touch it. It won't go anywhere. But this is the point. Even at 7 and a half cents, I've still got to raise the fee on waste tires, I mean new tires and used tires. I mentioned it to the Governor already. I didn't want to introduce the Bill this year, because you know what he's dealing with, as far as the gasoline tax and all of the other -- the corporate taxes that died. So it just was not the right time to go and ask for an increase. And I'm talking just on the front end. I'm not talking anymore to the Processors. I'm just talking about what it takes to run the program from our standpoint.

Now, as we have our conversations internally, we are going to calculate that right number, what taxes of tires should be. Is it 3.50, is it \$3. But that's what we're going to propose, just on the front end. I would love to have Task Force backing.

I have to have the Task Force backing because everyone understands the dire need on the front end from a Department standpoint, whatever it is, the medium tire size, the price we settle on, large tire size, the price we settle on. Even at 7 and a half cents, and we're looking at our laws that tells us we have to pay the processor a minimum of seven and a half cents. It doesn't say anything about how

much I can pay the processor. Y'all do know that,

right? Says a minimum.

We've got projects. We've got -- especially if we can look at ways to grade the project that tires are being used for, that number could go up, without legislation, is what I'm saying. Okay. But I do know that the one piece of legislation we've got to have has got to be addressing what we're charging for tire disposal from a new- and used-tire standpoint.

So I just wanted to put that out there, open it up for discussion, if somebody has any new comments. But we've got to do something. We are already dying a slow death. But the next thing you know, our grave is going to be covered with waste tires. And I don't think any of us wants to get back to that point, you know.

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And I'm not joking when I say there's probably 100,000 laying in the marshes in New Orleans.

Everywhere you go. We've got lots of stuff going on. We're working in conjunction with the City and various other entities. And we're looking at putting some folks in jail that we find illegally dumping. But that's just a drop in the bucket.

We can have a -- they are asking us for -we've done two or three major sweeps. We've picked
up 20, 30 thousand tires, and the next week they are
right back dumping them.

So until we can find a way to address the root of the problem, have worthy projects that takes eligible and ineligible tires, have a supplement on the back end for anybody that drives in and turns in I've been toying with the idea of putting a bounty on tires. Okay. Then I asked myself, because I found a little pot of money, if I find a way to pay 25 cents or 30 cents a tire, it's kind of like aluminum cans. You very rarely see an aluminum They've got a place to take it. can on the ground. But if I put 25 or 30 cents on a tire, I'm probably going to collect a bunch of them. Then I say, what am I going to do with them.

Just like the City of New Orleans, I collect

100,000 tires, what am I going to do with them.

Those will have to be processed. And I don't have a place that can take ineligible tires and utilize them and subsidize.

So a lot of questions, very few answers. I do know we've got to fix the finance side of things.

And I am going to do that. So I look for help from all of you to help me do that. But it will happen.

By this time next year I hope to be telling everybody about the successful legislation we got through the guys over there; they're putting enough money in this fund to keep it alive and well. And then we find — the next step is to find ways to not have to contribute to the family budget, because we've got to keep it whole at some point or another.

All right. Mr. Bernstein?
MR. BERNSTEIN:

Paul Bernstein. And, to be honest, I came in with three key points to this meeting today; two questions and one statement. One is that, as a tire dealer association, we as a Legislative Committee sort of committed ourselves to coming up, just like you said, with legislation, either outside of this Task Force, but with automobile dealers, with the transporters, and potentially not the Processors,

because every time we've included them, they have either walked away from the table or it's complicated the situation. They are the only ones in the calculation that financially benefit at a great level from that. As a Generator, we collect money and transfer it to the State. As a State, you pay the processor.

So we intend, and hopefully with you, to come up with something next year to address the fee structure. What the State pays the Processors we're less worried about as long as the fees are reasonable to our consumers. That's our main position.

My two questions coming in for today were, one, what does our Association tell members that are paying, collecting and paying money to the State when there isn't a processor to pick up tires. What should they be doing, what can they plan to do now, because that's happening today.

And also, how can we help fast-track a new processor, that we have a group that's interested in becoming a processor today, under today's guidelines and today's rules, how do we go about helping them become a processor now. Those are my two questions.

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DR. BROWN:

First of all, let me just say this, this Task

Force has a use. And opinions are welcome on all

sides. My concern is for enough finances in our

fund in order to stay alive. Regarding anybody that

wants to put in a permit app to process, that's

outside of this discussion. They can come and meet

with LDEQ anytime and discuss how they would like to

become a processor. That's a permitting process.

Regarding the transport situation, I don't have an answer for you. The courts are trying to decide right now what is legal and what is not.

Until then, we've got to have some discussion, and I would like to open that up right now for that discussion.

How do we get the tires to the processor? I open it up for discussion. Mr. Benson?

MR. BRIAN BENSON:

So the first thing is, you go ahead put your bill together, but the only people that actually matter on the getting tires processed are the ones you've just excluded. Without us, you do shit.

Number two, how do you -- oh, and another thing, the reason that we have all of the financial gain is because we have all of the financial risk. It's not your money.

DR. BROWN:

Time out. Let's be civil. No bad words. Go ahead.

MR. BRIAN BENSON:

Sorry about the word. It's not your money. It's the consumer's money. You have no financial risk, no financial reward, no part, except as a collector. You can't get that through your head. But that's all you are. We take care of your problem. And in case you haven't realized, as of last month, or a month or so ago, it is your problem.

Number two, how do we get people to pick up your tires. I'm watching my language. You support what this Task Force has asked for again and again, and you get out of the way. Get out of the way. Because it's not your money. Get out of the way. We're doing the service. Get out of our way. We're the ones that have to go out and find projects. We're the ones that spend millions on equipment. We are the ones that get yelled at. For three years we have told you what we need and for three years you say, no, we're not doing that. And you want to accuse us of walking away.

MR. BERNSTEIN:

You are the ones that walked away from the table.

MR. BRIAN BENSON:

We went away. You put language in there that would have strangled us. So I tell you what, we'll agree with the language, but you agree to the language that we have to sell every tire at wholesale, no fees, no anything.

DR. BROWN:

Let me move on. Any other comments?

MR. VINCENT:

Yes.

DR. BROWN:

Mr. Dupuy?

MR. DUPUY:

I think that us, and myself as a member of the Task Force, the Task Force has duties and responsibilities. And I think that basically all of the surveying from DEQ, the Processors, we have come to the conclusion and came up with what needs to be done. We know there is more money that needs to be in the fund. We had a quorum. We took a vote. The Task Force has this thing — and I feel that what we need to do from this point is to give this to the chairman. The chairman needs to take this thing

from here, move further, and let the Task Force do and take its course. And it has taken its course. It's already voted.

And I don't think there is any need to go back into the thing that needs to go from here and show what it takes to make this thing where everybody can get tires up, move forward.

I think one of the main concerns from this point on is, as Processors, and I think I can speak for the majority of us, where do we go from here. We're getting 66 and a half percent of our money. From this point on, like Mr. Chairman said, we can't do anything until next year. What are we going to do in getting ourselves or making ourselves whole between now and next April. I think this is a very important topic and something that needs to be talked about now.

DR. BROWN:

Well, and I will say that we are having internal discussions. We have a process in place. We don't know what we're going to collect from month to month. We don't know what projects are going to continue from month to month. At some point we hope we do find that equilibrium. But until we do, we are going to follow what's in our statutes, and that

is a prorated system. Until we find a way to reach an equilibrium, or until we find another revenue source, that's sort of where we are.

But I will take the lead on the legislation that needs to be presented. And I will bring that back to this group. Because I think I've already instructed our legal staff to start drafting. And I'll bring that back to this group. And I'm talking about, at 7 and a half cents, what I have to have to have. I'm not talking about any other amount. At that point, then we have that discussion. But I know we've have got to have enough in our fund, even to keep you whole at seven and a half cents.

So we are going to take the lead. We are going continue to discuss this. You know, I've asked this question two or three times. You know, the Task Force came along when I was on the private side, and I was smiling and didn't have to deal with anything. And I come back, we got a Task Force.

All right. And I requested whether or not the Task Force was worthy.

I believe it is, because it gives us the opportunity to have this discussion and talk about what it really costs to do business. Okay. And at the end of the day I know what it costs to do

business on our end, and it's more than \$2 a tire.

I know I got problems with Generators saying they can't get tires picked up. I know I got problems with Processors that say, I'm out of business. Okay. You know, it doesn't matter what I got ready to pick up, doesn't matter what I got in inventory, because I'm just out of business. And I don't doubt any one of those three avenues.

So that's why I think the Task Force is vital. But at this point I think we are going to have to step out and take the lead, especially on some legislation that we bring back to the Task Force to review and then move from there.

So that is kind of an overview of where the promise is. We've got real problems. We walk out of this room, we have the same problems. But we've got to decide that we are going to work it.

Otherwise, they are going to run out of warehouse space, run out of outdoor space, our surveillance guys are going to have to find a way to not write you up for having more on your site than you should.

At some point Processors are going to be on some prorated payment rate until we can find another revenue source. So I would like to leave it there.

And then at some point we'll come back together and

we'll have the same discussion, hopefully with some type of resolution of some of those questions and outstanding issues.

MR. DUPUY:

Mr. Chairman, let me ask one question.

DR. BROWN:

One question.

MR. DUPUY:

What has come out of the Task Force, are we going to take this, and this is what we are going to run to the legislation with, or ignore what we've already done? Are you talking about bringing it back, looking at it again? I thought there was studies of weighing the tires and going through all this, bring it to a point to where, we saw this is what we need, and we voted on it. Is this what we take to the legislature? Because this is what I think everyone thinks.

DR. BROWN:

I'm not taking anything to the legislature right now. But what I end up doing is going to be enough to keep the fund whole. It has nothing to do with whether the Processors are going to be paid or not paid. If we come to that legislation again, then we'll move forward.

But at this point I'm not going to let an internal dispute put the Department at risk. I'm going to make sure I got enough money to operate a fund. I'm not going to put the Department at risk. I will work within the Task Force. I will work with everybody involved.

But, keep in mind that I'm not going to stall,
I'm going to move forward with keeping the
Department whole. And that's where my concern is
right now.

MR. DUPUY:

Dr. Brown, as Possessors, we are very concerned. We need to get ourselves whole. What are we going to do between now and then? I think that's why all of us are here.

DR. BROWN:

That's two different things. Between now and then, as I said, whatever we get from a revenue standpoint, that's what we're going to pay out. I mean, we can't generate any more funds coming into the fund, so we're going to have to pay accordingly. I hope we find equilibrium. In other words, somebody is not going to have a project for two or three months or we get some influx of money from the Generators. We are going to pay you based on what

MR. DUPUY:

Are we going to okay projects based on what is in the checkbook, is what you just said?

we have in the fund, and right now it's at zero.

DR. BROWN:

Well, we are going to pay you a prorated rate of what we have. We have already got projects that are already approved. But at some point -- we can't stay in a negative balance. I can't pay you what I don't have.

MR. VINCENT:

Dr. Brown, if I could make a comment here. We understand the prorate. We've been doing that since 2001. Okay. We have gotten through that. The Processors have sheltered everybody involved in the programs by absorbing the costs, the interest payments, the lines of credit, everything that we had to do to stay in business to overcome those shortfalls.

And at this point it's the markets we have to have to pick up tires, to bring them to a facility, to process them, to look at them on your facility, because you don't have a market approved to take them to -- it costs even more money in operations to have to dump rubber, re-load rubber, move rubber at

another time, your trucking. I mean, it is counterproductive not to have markets. Markets are what makes the program happen. Markets are what have to happen. Whether the money is there or not is another issue. Okay.

But if we don't have a place to take material, the Processors, I don't care who you have, that you are going to bring to this State, I don't think they are going to want to do it for free. Okay. If they don't have markets approved, if they don't have the ability to get paid 100 percent, or get paid at all, like we've been through the last couple of weeks, I don't know why anybody would want to come to this State right now.

DR. BROWN:

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I know everybody understands what I'm saying about the fund. Right. In other words, we've got to have an increase of what comes into the fund. Until we get that increase, unless we have some major influx that we reach an equilibrium, then we are going to be paying at a prorated rate.

MR. VINCENT:

I understand. What I'm saying, it's markets. You have to have a place to take them and deal with the money.

DR. BROWN:

That's not what the guy next to you on your left is saying.

MR. DUPUY:

What I'm saying is the same thing, Kip. If you take the material, and you don't have an end use, and stack it, you get 66 percent on it. Once you move it on that mound, you have to move it again, and you are not getting paid, when you can take it in a truck and go straight --

DR. BROWN:

I understand what you're saying.

MR. DUPUY:

In other words, Kip is saying, if you've got the markets, you are steady flowing.

DR. BROWN:

I don't think I said I'm going to deny your market. I'm telling you we don't have money. We have to pay you a prorated rate.

MR. BERNSTEIN:

In 2015 the DEQ provided a spreadsheet that included tire sales, processor payments, a summary in projections. Could get an updated projection of payouts and collections from the DEQ to formulate a current projection of what the fees should be to

1 cover payouts? 2 DR. BROWN: 3 I don't think there is any problem with 4 providing that. 5 Mr. Benson? 6 MR. JIM BENSON: 7 Dr. Brown, I'm Jim Benson, Benson Environmental. Would it be too much to ask for 8 9 everybody present to take 66 percent of their salary 10 and we get paid in full? 11 Would that be asking too much? 12 DR. BROWN: 13 Well, I understand what you're saying. 14 MR. JIM BENSON: 15 We would be asking tire sellers to take 16 66 percent. 17 DR. BROWN: 18 It's either 66 percent or zero. I understand. 19 I can't pay you what I don't have. 20 MR. JIM BENSON: 21 It goes in one ear and out the other. 22 still get their full amount of money. We are the 23 only one that is suffering. Nobody cares. 24 DR. BROWN: 25 That's not true. I do. I do care. That's

1 sincere. 2 MR. JIM BENSON: 3 I'm sincere, too. 4 DR. BROWN: That's why I didn't want to get the increase. 5 6 Even at seven and a half cents, you won't ever be at that prorated rate. You get paid for what you 7 8 process. 9 MR. JIM BENSON: 10 If you do not double the fee, you are not 11 going to do any good. That's straight out. 12 DR. BROWN: 13 I understand. That's why I got the folks looking at what the number is going to be. 14 we have done calculations already close to where 15 16 that is. But we'll recalculate. 17 MR. JIM BENSON: 18 The gross national product will tell you that 19 what they could buy in 1992 for \$2 will cost you 20 \$3.78 today. 21 DR. BROWN: 22 Got you. Thank you, sir. 23 MR. YOUNG: 24 Bill Young. I represent the motorcycle

Two meetings ago we come up with

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dealers.

formulated -- worked several formulas and came up with a budget balance. I'm curious as to what happened with that, why we are not moving forward with that with the legislature. I mean, I don't think we can get it through the legislature right now.

DR. BROWN:

Anybody want to discuss that? Why don't you do that, Kip.

MR. VINCENT:

I can tell you that there was opposition to those numbers and that the tire dealers were one. The transportation department was another. And we could not find anybody to sponsor the Bill without full cooperation.

MR. YOUNG:

Thank you.

DR. BROWN:

Does that answer your question?

MR. YOUNG:

Yes.

DR. BROWN:

All right. Any other comments? I guess my opening remark was the program is on life support, and if we don't do something, we are all going to be

buried with tires on top of our graves. 1 2

Ms. Marve?

MS. MARVE:

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At this time we'll have a presentation from Delta Entergy.

MR. ROLLINS:

Mr. Chairman, John Rollins. I'm at Delta Entergy.

DR. BROWN:

Good to see you.

MR. ROLLINS:

Good to see you. We are a company in Delaware Port Parisian licensed to do business in Mississippi. We are designated beneficiary end user for a tire processor no longer in operation in Louisiana. And despite everything I've heard here in this discussion, and that fact, we are nevertheless very pleased to bring you up to date on what we're doing and what our aspirations are to create what Mr. Vincent referred to as a market. And we think it's very substantial.

Our company started about 17 or 18 years ago as a result of an owner of a materials science company back in Pennsylvania who was from a small farm in North Dakota. He and his family members and his company financed development of technology that's been attempted by lots of people. There's lots of dead bodies in the tire pyrolysis just laying around.

Working through a series of iterations and eyelet plant expansions they came to the conclusion that it was about time to try to put a commercial operation together and that North Dakota was probably not the tire center that would support such an event.

We looked for a place to situate such an operation and settled, based upon some supply arrangements and so forth in Natchez, Mississippi. We have completed the relocation of that pilot plan. We have demonstrated its operation consumed about two million pounds worth of Louisiana origin rubber last year. And we have received investor commitments to take that plant to what would be 100 tons a day of operating capacity, and we are proceeding with that effort.

What we do is in a vacuum; heat and the presence of a catalyst, proprietary catalyst. We separate the carbon solvents from the rest of the elastomers that are on the tire. There is some residual steel in the process. We collect that up

and sell it. And we have customers for both the liquids and the solids that come out of the process. We get about 135 gallons or 53 percent of what we put into the process out of a condensable liquid.

We get about 37 percent and 735 or -40 pounds in the form of a carbon black, that's called a covered carbon black, because it's only about 80 percent carbon black. The rest of it is the chemical residue solids that are in the tire formulation; silica, accelerants, antiozonants, antioxidants, that sort of thing. And about 10 percent of the mass is non-condensible; that is, it remains in the gaseous state.

In the pilot operation to date we have burned that material. It is, however, about 70 or 80 percent propanes and butanes, propenes and butenes.

DR. BROWN:

When you say, burn, with a flare?
MR. ROLLINS:

With a flare. And what our plan is is to compress condensable gases, compressible condensable gases out of that -- liquids out of that gas. This is a photograph of some of the equipment that's installed in Natchez. [Viewing slides]. We have

about \$10 million invested to date. That's machinery, the inevitable operating losses when you are talking about a machine that's not able to generate enough profit based upon its capacity at today's prices, and we are comfortable with the lessons that we have learned in the first 15 months running this. We are ready to now go ahead and build that 100-ton, a series of these production units in Ferriday. It's probably less important of what we're convinced of than the people who have provided the money for this.

This is the RJ Lee Group who provided the first money in the development. Ridgley is the fellow from a little town in North Dakota. He's a Ph.D. physicist. It's a company called RJ Lee Group, a suburb of Pittsburgh, Pennsylvania.

Our majority ownership has been assumed/
purchased by a company named Castleton Commodities,
Inc., International. Castleton Commodities is a
very large commodities trader by name. They have an
operation here in the State of Louisiana down from
New Orleans on the river. They have a metals
warehouse and so forth. They're on the London
Metals Exchange. They do the normal trades and so
forth.

As to the trading organization only, they are distinctive in that they are investors in manufacturing operations. And after about six or seven months worth of due diligence examination, they concluded, they drunk the tea, I guess you'd call it, or the Cool-aid, I guess you could call it. DR. BROWN:

They're ready.

MR. ROLLINS:

They are ready. And the ambition is to put a plant together that will be able to operate and consume tires and process those two products. Our initial shareholder besides the basis group was Bridgestone Tire and Rubber.

Bridgestone Americas Tire and Rubber put the seed money into the plant, paid for us to relocate it, build it out. They are a substantial owner and, more importantly, from our point of view, they have committed to buy all of the carbon black that we can produce for a period of up to 10 years. It's extendible for longer, up to 25.

They have qualified departments for the recovered carbon, as it's called in the trade. They have used it in their products. It is approved to go into tires. In order for us to get into

passenger car tires, we have to establish an ISO

passenger car tires, we have to establish an ISO

passenger car tires, we have to establish an ISO

passenger car tires, we have to establish an ISO

and so forth. They've been a very active

participant with us in the plant very, eager to us

DR. BROWN:

to build.

So you are saying they signed the contract already?

MR. ROLLINS:

They are an owner. More than a contract.

They gave us money. We have a long-term supply agreement with them to provide them with carbon solids from this plant as well as a number of other plants they would like us to pursue.

The other aspect of these, too, is we think it's a big win potentially for Louisiana. We, being on the river across from Vidalia and Ferriday and so forth, most of our -- many of our employees came from the State of Louisiana.

We will require about five million tires a year to process that, feed that plant. We get about two thirds of a tire that can be reduced down to the size of the project we use, which is normally three quarters of an inch, no bigger, and no smaller that a quarter of an inch, 7/8ths to a quarter, within

that range.

The result of that sort of processing is about two thirds of a tire that can be converted into chips that we can use, and about a third is the substantial amount of wire, although not all of it, the fiber, although, not all of it, and the undersized rubber and so forth that's either attached to the wire or fiber or is free.

We've been interviewing a number of contractors, EPC contractors from both here in Baton Rouge as well as Houston and St. Louis, and are executed to go forward in that development plan.

We think there is a benefit to the tire

Processors. To have that amount of tires processed

is going to require a very substantial part of the

tires that are generated both in Mississippi as well

as certainly in Louisiana.

We understand that this is not the first group that's talked the big talk. We think we are different in a couple ways. We think we can give evidence that, as a customer, we have defined evidence markets, we have capital behind us, and we have a group of people who have confidence in the technology that we are doing. And we are here,

basically here for information to talk about what we're doing.

We will be resuming operations on a limited basis in about 90 to 120 days. We will take the plant from the existing one-line, bringing on lines in pairs over a period of time, so that in about 12 months it will increase to 35 tons a day, and 70 tons a day, about 45 days this year, and then 105 tons a day.

The plant runs 24 hours a day, hopefully 365 days a year. We obviously delayed and provided for uptime and repairs and so forth. But it's a continuous process. Runs 24/7. I think it's also obviously good for the environment. These are products; liquids that go back into the oil business, they go back into chemicals, oil field chemicals, and other markets.

Essentially we don't generate any waste water, very limited amount of emissions, basically just the liquids from the tank and when we load the materials and so forth. And about 98 percent or 97 percent of what goes in comes out, goes out into a product.

Our goal is to get it done, go forward. We will be talking to the Processors about supply arrangements. That's really all I wanted to do,

other than to say, I'm standing-in here for the president of our company, Jeffrey Flannery. Flannery unfortunately -- fortunately from my point of view -- had the closing today for the financing I told you about. I was very willing to come and sit in for him.

DR. BROWN:

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Thank you for coming. Couple of quick questions before I turn it over to the Task Force members. Might have 5 million tires a year, is you are saying you are projected to process?

MR. ROLLINS:

Again, I want to use round numbers. 5 million tires is roughly three and a half million for feed stock for us, and the other million and half equivalent is from rubber and fiber and steel.

DR. BROWN:

I don't know if you had Got you. conversations with all of the tire Processors or just a few, but all in all, we base our assumptions on about 4 million tires a year in this State. so every processor tire that's generated would be consumed, if it all came your way.

MR. ROLLINS:

Which it probably won't.

DR. BROWN:

Most businessmen don't put all their eggs in one basket. However, you do plan to subsidize or pay a fee to the folks that deliver tires to you, either eligible or ineligible? That's the first question. Answer that first.

MR. ROLLINS:

The answer is yes. How much is really what the size of the tire is; how much processing do we have to do, if it is a primer shred versus --

DR. BROWN:

That gets to my second question. In other words, yes, a subsidy, whoever delivers the tire to you --

MR. ROLLINS:

Yes.

DR. BROWN:

You do have certain specs on material that you have to have? In other words, if they bring chips to you, you still have to process them to your spec; is that correct?

MR. ROLLINS:

Somewhere in this process in Mississippi and in Louisiana, it's going to be necessary, given the Processor and the equipment that the Processors

1 Generally speaking, it's going to be 2 necessary for additional processing equipment to be installed; that is, size-reduction equipment. 3 4 kind of confusing. 5 DR. BROWN: 6 You got a smaller spec you talked about. MR. ROLLINS: 8 Either we do it or the Processors do it. 9 ends up being a kind of discussion. In the final analysis it's pounds, amount of work, freight it 10 takes to get it to us and so forth. 11 It will be a 12 business transaction. 13 DR. BROWN: 14 That is what you work out with whoever is 15 delivering product to you? 16 MR. ROLLINS: 17 Yes. 18 DR. BROWN: 19 Last question for me, you were using Louisiana 20 Elastomers. 21 MR. ROLLINS: 22 Yes, sir. 23 DR. BROWN: 24 And they are no longer in business? 25 MR. ROLLINS:

No longer in business.

DR. BROWN:

All right. And are you looking to utilize that facility at some point in time or is this not in your equation?

MR. ROLLINS:

Until sometime today we weren't really in a position to make any kind of commitment to anybody. We'll look at that. We have down some kind of sample mathematics that relate to a number of tires that can be processed for a Processor, for someone who is in the collection/processing business, to spread costs based on the kind of equipment, how many -- forgive me -- how many Processors do you need in the State, if you will. Mississippi has one -- well, two, if you count one way up in the corner.

We think that there is an arrangement that would be viable for existing Processors and for ourselves. If no more entered market, perhaps one more will enter the market, if no more enter the market, we think there is a business relationship that can be developed that will work for both of us. It has to work for both.

It is a good thing we are proposing to you,

but somebody somewhere has to cover that and make a 1 2 little profit. 3 DR. BROWN: 4 I'm not an overly religious man, so I'm 5 counting on you. All right. 6 Any questions for Mr. Rollins? MR. DUPUY: Mississippi is doing three, three and a half 8 million generating by themselves? 9 10 MR. ROLLINS: Well, we can't really account for all of us. 11 Should be. Population-wise we should be. 12 13 MR. DUPUY: 14 You say, as far as the whole tire stock, 15 there's three million? 16 MR. ROLLINS: 17 As you know in this business, we talk PTE's. 18 MR. DUPUY: 19 Right. The one you talked about up in the 20 corner, the one who is doing all of the volume in 21 Mississippi? 22 MR. ROLLINS: 23 Most of the business. That's right. 24 MR. DUPUY: 25 That facility right there would keep you

1 loaded by itself.

MR. ROLLINS:

You are talking about Saltillo?

MR. DUPUY:

Max. Liberty. Liberty is the city and Max Recycling was the facility, which is liberty now. They are doing all of the volume in the State of Mississippi now?

MR. ROLLINS:

It is true.

MR. DUPUY:

Basically. So they're right there on the corner and getting other states also.

MR. ROLLINS:

Mississippi, I am told, was a mass tire importer. And most of those tires pass through there; some come from Memphis, and they all go to Wholesome, the cement business in Alabama. And they never influenced, never were a part of -- first of all, as you know, distance is everything. I look at the map. I look to see how far is it to Baton Rouge, how far is it to Shreveport, how far is it to Lafayette and Jackson and other sources of suppliers. My thinking is, I want to talk to each one of you about, what is a way we both end up

achieving what we want to achieve.

MR. DUPUY:

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I think that if you took everything that they had, Liberty would come to you right away. I know that.

MR. ROLLINS:

It's 265 miles. It makes no economic sense.

MR. DUPUY:

They were running -- I wouldn't want Dr. Brown to think this fixes his problem.

MR. ROLLINS:

That's a decision you-all have to make. I'm just saying I'm the guy who is opening the door and looking for commitments for tire supply beginning effectively 11 months or 12 months and thereafter. And we expect this plant to run for a long time.

MR. DUPUY:

35 tons a day?

MR. ROLLINS:

100 tons a day of feed stock. That means 5000 tons a year of gross material.

MR. DUPUY:

Basically what we're looking at, Dr. Brown, in this Task Force is looking to clean the tires up in the State and get them out of here, get them ground

up, off the ground, out of the woods and swamps. 1 100 tons a day is not a lot. 2 3 MR. ROLLINS: 4 Excuse me? 5 MR. DUPUY: 6 That's not a lot. 7 MR. ROLLINS: 8 Five truckloads a day is not a lot? 9 MR. DUPUY: 10 There's a couple of us that's doing four to 11 five a day now. 12 MR. ROLLINS: 13 Seven days a week? 14 MR. DUPUY: But that's not increasing -- you're 15 still, at 100 tons, you will be taking all of these 16 here, taking Mississippi too. What I'm saying, you 17 are not putting a big, big dent in here, not like 18 taking everything this State has. That's all I'm 19 20 saying. 21 MR. ROLLINS: 22 My mathematics say that a tire is 25 pounds, and generating 4.7 million tires a year, gross, or 23 24 4.5, whatever your number is, that would almost

fulfill everything that we would run as a material.

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Now, I don't expect that it will ever make sense for us to get every tire in the State. Nor do I think, as a prudent businessman, as Dr. Brown suggested, people are going to want to have 100 percent of their eggs in one basket until they see plant run, see that we're as reliable, to say, as International Paper, has been as a customer, Wholesome Cement, or that kind of thing.

I expect you will want to hear how we are doing, and we'll be happy to come back and give you updates from time to time.

MR. DUPUY:

I think we'll all be watching, hope it's good and successful.

DR. BROWN:

We'll talk about markets. If this becomes one, it can be a great end use for tires in the State. Whatever agreement that the Processors enter into for eligible and ineligible tires, that agreement hopefully will be honored. Regardless of whoever is processing, whether it be Mississippi or Texas, we have an agreement with these folks. That's what we all are hoping for.

Any other questions for Mr. Rollins? Before you ask, I have to get to the Capital, and so Vice

Chairman Vincent will finish the meeting up here.

If you are still here, Tyler, the only thing I want to discuss regarding House Bill 589 is the amendment, if you have a copy of it. Ultimately the amendment just talks about whatever funds they collect, we will put into the Waste Tire Fund to cover the tires for processing. And you know it.

I'm going to step out. I do expect us to behave. And we have our folks, Ellie is here. Herman is here. Our General Counsel. And we'll postpone and move along if we can't behave. But I expect us to.

Thank you for your time. I think it's very good use, I do pray, because there are lots of dead bodies buried in the pyrolysis business. And that is a fact. If this process can be proven to be move past the pilot plant stage and actually process 100 tons a day -- again, it's all about reaching an equilibrium. Once we get them all going, you've got the Processors, hopefully we have an in and out way of dealing with any tires we've got to deal with.

I just want to thank you for coming down. And I want to continue the dialogue.

Mr. Vincent, the floor is yours.

MR. VINCENT:

I understand there would be a subsidy payment or y'all would be paying for materials. Without going into specifics, do you ever see that with the economics that are in play with the transportation costs of being a positive for the Louisiana Processors, as far as covering all costs to process and all costs to deliver materials in your facility?

MR. ROLLINS:

I don't think you will be in business or we will be in business unless we cover all our costs.

MR. VINCENT:

We've had discussions, so that is one of the problems that these two industries have had over the years, is you have a high-tech industry working on its numbers. We have a tire recycling industry working on its numbers. Trying to mesh those two industries together that makes sense has been a challenge for the 32 years I've been in this business. And there never seems to be enough money from either side to make these ventures work. So I would hope that we could get that with tonnage. Maybe that is the answer. I don't know. But I think that is the challenge that, like you stated, 275 miles away doesn't work. Well, there's tires in Louisiana that are going to go quite a ways to get

to your facility, eventually.

MR. ROLLINS:

That's right.

MR. VINCENT:

It's not just the processed material that would have to get there, 275 miles, whatever. So thank you.

MR. ROLLINS:

My pleasure.

MR. DUPUY:

Do y'all have any intention at all of taking in any whole tires at your facility?

MR. ROLLINS:

Probably. Really depends. If we end up striking a deal, for example, to purchase primer shred, and, obviously, we're processing -- we're prepared to put the equipment in to process it. At that point, being where we are and being in Mississippi, we are probably going to be presented with Mississippi tires. There is no particular practical way that I can see a tire Generator in Louisiana come across unprocessed to us, as I understand the program. But I don't understand as well as you do.

My expectation is, if we did receive whole

1 tires, they would be Mississippi tires. 2 MR. DUPUY: 3 Right. I know you said Bridgestone was basically a stockholder or part owner. 4 5 MR. ROLLINS: 6 Yes, sir. 7 MR. DUPUY: 8 Is the State of Mississippi also part owner in 9 this same --10 MR. ROLLINS: 11 We've taken -- all we've done --12 MR. DUPUY: 13 They haven't furnished any machinery? 14 MR. ROLLINS: 15 We have not had any use of their tire 16 grants, funds, or anything at all. 17 MR. DUPUY: 18 I know they feel they work with you toward 19 that. 20 MR. ROLLINS: 21 I think they are -- it's hard to get them to 22 say that in kind of a definitive way. It's all sort of murky, and we might be able to and so forth. 23 We've not built any assumptions in that we rely upon 24 25 that to occur. If it happens, it's great.

MR. DUPUY:

Sometimes, if you do this, you are obligated to them on their tires, then they let you go outside of theirs.

MR. ROLLINS:

That was not in our discussion with them.

Again, there is nothing written down. All they

wanted to do is, if we did anything with them, there

would be Mississippi tires in the system. We are

not relying on that. We don't need to do that.

One of the very nice things is that we have two owners that are financially capable and they are only interested in one thing; that's the product.

And obviously one of your companies' owners is named Commodities. They understand that the commodities business, the lowest cost producer wins. Right.

And so this is about being an efficient processor, about the quality of the products. When we recover these carbon solids, for example, they go back into the tire, they are gauged in their performance versus the stuff that Cavender, Sid Richardson, the people that are virgin carbon producers make. There isn't any allowance for --well, it's not quite as good. It's okay. That's part of what got Bridgestone, in my belief,

persuaded to become an investor; a reliable consistent quality of material.

MR. VINCENT:

Mr. Rollins, you made a statement that y'all need to become 9001 certified to put the product back into the passenger tires?

MR. ROLLINS:

Yes.

MR. VINCENT:

So there is a contract with them to take the carbon. What are they using the carbon black for?

MR. ROLLINS:

Not in passenger tires. I can't reveal -- it's not in passenger tires.

MR. VINCENT:

Truck, I would think?

MR. ROLLINS:

No. I think you would to go somewhere where there was -- not conditions that would -- not that we have any concerns about it, nor do they. The quality requirements -- this is all about liability. This is all about demonstrating we have the process under control, just like any other supplier has to do, and that's a process. It takes time to plan, to get it done, which you need to be in a commercial

operation.

MR. DUPUY:

Low cost of the oil, being low now, I know y'all have got to be watching that, got to be a concern to you-all of the oil under the ground in the State of Mississippi, they just walked away from now, but they are going to come back at a later day.

What kind of concern is this to you?

MR. ROLLINS:

Part of what we spend a good deal of time on, ourselves, was looking -- the invention of the oil market in the last three or four years, they mentioned one thing, there is a bottom to the market as well as a top. It seems to go down to whatever that bottom is. And our objective was to demonstrate that, even when it got down to the bottom, we could break even, we can pay our bills.

Nobody in this business thinks it's going to stay at the bottom forever. But nobody should think that it won't go back down again. That's the nature of the commodities business

MR. VINCENT:

Any other questions from the Task Force?

MR. BRUCE:

John Bruce. Mr. Rollins, I understand you

stated that y'all had to be ISO 9000 certified.
Y'all also require your suppliers to be ISO 9000
certified?

MR. ROLLINS:

I don't see how that we would be able to unless -- well, no. The answer is no.

MR. VINCENT:

Any other questions? Thank you, Mr. Rollins. The next agenda item is HB 589. Tyler, did you want to come up and talk about the amendments?

MS. MARVE:

Actually, it's Vice Chair Elliot.

MR. VINCENT:

He's here. Elliot is going to do that.

MR. VEGA:

I'm Elliot Vega, Assistant Secretary of DEQ.

As Dr. Brown noted earlier, we do have one bill that's currently over at the legislature that has the potential to impact the Waste Tire Program. HB 589, as originally proposed, it simply gave the governing authority, municipalities, the governing authority to adopt ordinances that would allow them to regulate waste tires on private residential property. That included the ability to levee fines associated with that ordinance or violations of the

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ordinances, as well as provisions to allow the employees of municipalities or its contractors to enter onto private property to collect, pick up tires that have been dumped on private property.

That bill was -- it went to House of Local and Municipal Affairs, passed out of committee, went to the floor of the House. It was amended there. That amendment specified that any fines that were imposed pursuant to the ordinance would be sufficient to cover the cost of processing the waste tires. And that such amount will be deposited into the Waste Tire Management Fund.

It also then went on to say any tire collected by the municipality in accordance with this ordinance shall not be deemed a program eligible tire. So, though, in its current configuration, it requires the money to go to the Waste Tire Fund that the municipalities collect. But the tires are not eligible tires, and I'm not sure how many will be adopting such an ordinance if the language remains as it is.

It has currently been assigned to the senate local committee, Local and Municipal Affairs. I don't think it's schedule to be heard. I haven't heard anything.

AUDIENCE MEMBER:

Next week.

MR. VEGA:

I just heard next week. It's somewhere along the line, someone may offer an amendment, but we'll see.

MR. VINCENT:

Do we know why it hasn't gone into the environmental committees having to do with tires?

MR. VEGA:

I would have to defer. I am not sure. Maybe initially -- initially it wasn't dealing with the Waste Tire Fund. It may now end up having to go back, now that the fund has been brought in. We'll have to wait and see.

MR. VINCENT:

Mr. Dupuy?

MR. DUPUY:

Elliot, when we say we're taking the fines and putting that into the Waste Management Tire Fund, who is going to pay for those tires when the municipality goes and gets them? Is this money wanting to come out of funds, or are they going to pay for them? I guess my question is, why are they moving them, putting it in the tire fund, if

somebody else is going to pay for them?

MR. VEGA:

The way -- this was not, not my amendment.

I'll say that. But what the amendment, what it
does, says the monies will be deposited in Waste

Tire Fund, but the tires will not be eligible tires.

So the monies would go in, but the monies wouldn't

come back out for processing of these tires.

MR. DUPUY:

That can't happen.

MR. VEGA:

Well, I can't imagine it will happen if we don't have a non-session ordinance. If they would, I guess it will be great, help provide little extra money into the fund. But we will not be obligated to process the tires that are being addressed.

There's a little bit of confusion. I expect there would be an amendment.

MR. DUPUY:

Thank you very much.

MR. BENSON:

I know it's municipalities. But have they considered if they are going to do it including parishes? There is a lot -- I know it's a problem in New Orleans, but in other parts of the State

theres a greater issue with illegal tire dumps
showing up in rural areas than in municipal areas.

MR. VEGA:

It's something I noted, it is limited to municipalities, that is the representative from the New Orleans area, although it applies to any municipality. Whether or not they would be willing to amend that to expand it, I'm not sure. This is not a DEQ Bill.

MR. VINCENT:

Any other comments on HB 589? The next agenda item is other business.

Do we have any other business that needs to be talked about?

MR. YOUNG:

A couple meetings ago I left here. And I forgot -- and I apologize -- they had some posters for retail stores to put up. I contacted the legal office in Lafayette. They don't have a clue about the posters. My question, when are they going to be made available so we can give them out to our dealers?

MR. VEGA:

Elliot Vega. I believe they should already have those. I believe those have already been

1 distributed quite some time ago to the regional office. We will be on the phone this afternoon, I 2 guess, with the regional office and see what the 3 problem is. But it's my understanding those have 5 been delivered to the regional office. 6 MR. YOUNG: I've made several contacts to the Lafayette 7 office manager; please call me when they got them so 8 I can give them to dealers in our area. 9 10 them again. 11 MR. VEGA: 12 We certainly can get some. 13 MS. TOWNSEL: 14 Get with me afterward. 15 MR. VINCENT: 16 Any other business? Any public comments? 17 All right. Being none, do I have a motion? 18 MR. BERNSTEIN: 19 Move to adjourn. 20 MR. VINCENT: 21 So moved. 22 23 24 END OF PROCEEDINGS

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